



Managing directors Andreas Wessel-Ellermann (left) and Thimo Drews

How long have you been working with PROBAT?

Wessel-Ellermann: Our business relationship began in 2004 when we were looking for a roaster, but we have known PROBAT since we were children as our father's coffee trade companies already worked with PROBAT sample roasters.

Which PROBAT units do you operate?

Drews: We operate a sample roaster with three drums from the sixties, a LG3 from the forties/fifties in which we also roast the most expensive coffee rarities in the world, and, finally, we operate a PROBATONE 50 made in 2005.

Can you describe how you made the decision to get the PROBATONE 50?

Wessel-Ellermann: We were looking for a reliable roaster that processes coffee well and is affordable. In case of problems a maintenance and spare parts service needed to be guaranteed. We had good experience with PROBAT in all these areas in the past with smaller units so that our decision came to rest quite quickly on the PROBATONE 50.

What were the most important criteria for you, for which PROBAT had to be offering a solution?

Drews: For us reliability was and is the most important criteria. Next is continuity regarding the reproducibility of roasting results.

What do you think of the operability of the roaster?

Wessel-Ellermann: After a short introductory phase, the roaster can be operated as easily as smaller models. Particularly the optional semi-automatic system makes easier and supports our work with digital and precise measurements and thus allows us to get consistent results.

In your eyes, what are the advantages of the PROBATONE 50?

Drews: The cost-performance ratio is good and the processing

Coffee Roaster in the Old Warehouse District

In one of the most attractive parts of Hamburg – the Old Warehouse District – the company Hacienda San Nicolás GmbH established itself with an interesting concept. The “Old Warehouse District Coffee Roaster” stage-manages coffee as a gourmet event. LEONARDO spoke to the Managing Directors Andreas Wessel-Ellermann and Thimo Drews about their business relationship with PROBAT.

quality of the roaster as well as the auxiliary equipment are “Made in Germany”. Customer service, regarding questions and problems after purchasing, is always good.

What do you like about working with PROBAT?

Wessel-Ellermann: PROBAT always has an open ear – also for medium-sized enterprises like us – and shows strong interest and understanding for the specialty coffee market, which also shows in its activities within the SCAE. Moreover, we appreciate a professional and friendly kind of cooperation. ■

Brief portrait

Today, the company “Hacienda San Nicolás GmbH” has two managing directors, Andreas Wessel-Ellermann and Thimo Drews. Based on the concept of the “Old Warehouse District Coffee Roaster” a diverse coffee roastery developed in the former original coffee warehouse at Kehrwieder 5. It has the following features:

- Gourmet experience coffee roasting at highest quality levels
- Gourmet coffee bar positioned around the roasting experience
- Purchasing and sale of gourmet green coffee specialties
- Workshops for people interested in coffee and events

www.speicherstadt-kaffee.de